

# SELLING TIPS & FAQs

## Extreme Duty Closed Front Brush Cutter



**FEATURE:** **4 Double Edged Blades**

- REASON:**
- 1) Superior cutting ability both in grass and trees. Many competitors use 2 or 3 blades reducing the ability to cut clean and fast
  - 2) the double edge can be used to reserve one side for cutting in grass and one for heavy cutting. Many competitive models have only one edge
  - 3) Keeps the operation of the cutter noticeably smoother

**FEATURE:** **Chain Curtain on Front and Back**

- REASON:**
- 1) These chain curtains drastically reduce the chance of throwing debris and causing damage. Some competitive units do not have chains simply to reduce cost

**FEATURE:** **3.5" Forged One Piece Spindle**

- REASON:**
- 1) We put a lifetime warranty on this spindle against breakage. This has been a serious issue with many competitors who use either gearboxes or smaller fabricated spindles

**FEATURE:** **Grease versus Oil in Direct Drive**

- REASON:**
- 1) The number 1 cause of failures in brush cutters is typically the drive system due to vines and hidden fence wire. The lower seal gets cut and the oil leaks out undetected causing the drive to seize. Grease does not run out quickly and the unit can be greased occasionally until the seal can be replaced. We actually tested a unit in the field without a seal for over a year without issues

**FEATURE:** **Bi-directional Motor**

- REASON:**
- 1) This allows control of discharge direction. It also allows for use of both sides of the blades. Many competitors are single direction only or they require hose or couplers to be reversed for direction change

**FEATURE:** **Solid 3/4" Blade Carrier**

- REASON:**
- 1) The mass created by this blade carrier and the 4 blades, keeps the momentum going through tough conditions. This allows for use on lower flow skid steers. Light blade carriers and less blades tend to stop very easily

(continued on reverse)



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**FEATURE:** Enclosed Motor and Drive

**REASON:** 1) Keeps debris off the motor and drive that can cause overheating issues

**FEATURE:** Standard and High Flow Motor Options

**REASON:** 1) Most competitors offer completely different brush cutter designs for standard or high flow. We make our standard flow unit to stand the same abuse that a high flow unit is made for

**FEATURE:** Relief Valves on Motor

**REASON:** 1) Some competition uses check valves only that do not protect against over pressurization



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