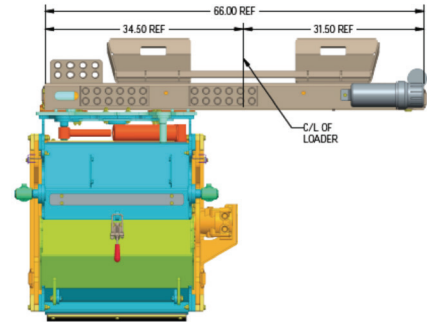


# SELLING TIPS & FAQs

## Cold Planer

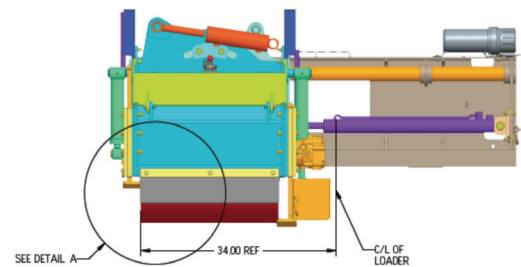
**FEATURE:** **Extra Side Shift**

**REASON:** 1) Side shift is a very important feature that can make or break a deal in some applications. Our experience has shown that the Blue Diamond cold planer has the most side shift off center in the industry. Working alongside a curb is an issue faced by most any contractor and can be very frustrating when they are unable to get close enough. We have seen this alone eliminate competitors from a deal



**FEATURE:** **Drum supported on the opposing side from the motor**

**REASON:** 1) The Blue Diamond cold planer uses a premium load bearing opposite the motor side to support the drum. This is an obvious improvement over most competitors and keeps the machine running smooth and lengthens the life of the attachment



**FEATURE:** **Skid Shoes versus Roller Wheels**

**REASON:** 1) Roller wheels have become a nuisance; they last a very short time due to the abrasive nature of the material they are constantly exposed to

**FEATURE:** **Rocket Fin Teeth**

**REASON:** 1) These teeth turn as they cut providing longer tooth life by wearing the tooth consistently and also keeps the tooth from seizing in the holder. Longer tooth life and easier changing saves both time and money. The large access cover also makes tooth changes easier



**FEATURE:** **Host Machine Flexibility**

**REASON:** 1) In some instances, cold planers are machine specific. The Blue Diamond cold planer can be easily used on any 14 or 8 pin plug machine by simply changing the harness. The only restrictions are going to a Bobcat 7 pin or from a 3 line to a 5 line. These modifications can be done but we recommend returning the planer to Blue Diamond for these changes



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# SELLING TIPS & FAQs

## Cold Planer (continued)

**FEATURE:** **Side Shift on a 2" Round Shaft versus Lip**

**REASON:** 1) The pallet fork style side shift is an obvious wear point and can break much easier. Wear in this area translates to movement in the milling head causing wear to accelerate. We have had customers show us where the head has come completely off the frame

**FEATURE:** **Piston Motor**

**REASON:** 1) Runs cooler and has more low end torque  
2) More efficient use of the oil again translating to improved performance

**FEATURE:** **Planetary Drive**

**REASON:** 1) Absorbs all the side load from the drum instead of the motor carrying the load  
2) Improves torque



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